Association of Attorney-Mediators
Presents its
Advanced Attorney-Mediator Training & Annual Meeting

"Chartering New Frontiers: Exploring AI in Mediation"

Friday, April 26, 2024 – Saturday, April 27, 2024

The Loews Arlington Hotel
888 Nolan Ryan Expressway
Arlington, Texas, 76011

Please note that the agenda is listed in Central Time (CT).

Friday, April 26, 2024

12:00-12:30pm **Conference Check-In and Registration**
Steer A/Steer B Ballroom – 3rd floor

Lunch will not be served; Please eat on your own before the meeting begins.

12:30-12:45pm **Welcome & Opening Remarks**
Allison Ellis, AAM Executive Director, Dallas, TX
Lisbeth Bulmash, AAM National President-Elect, Dallas, TX

12:45 – 4:15pm **Keynote Presentation - Unlocking the Future of Mediation: Integrating AI into Your Mediation Practice**
Susan Guthrie, Chicago, IL

Join us for a transformative three-hour keynote program designed for Attorney-Mediators who are at the forefront of their field. This program will equip you with the knowledge, strategies, and insights needed to seamlessly integrate Artificial Intelligence (AI) into your mediation practice, enhancing efficiency, efficacy, and client satisfaction.

12:45 – 2:15pm **Section I: The Foundation – 5 Essentials to Successfully Integrating AI into Practice**

Discover the core principles essential for successfully and ethically adopting AI in mediation. *(1.5 CLE Hours, including ethics and bias)*

2:15 – 2:35 pm **Break with snack**

2:35 – 4:05pm **Section II: Practical Applications of AI in Mediation – From Theory to Practice**

Delve deeper into the transformative impact of AI on the mediation process with an interactive, hands-on approach. This section provides the opportunity to engage directly with the technology through demonstrations and workshop exercises. By participating in these exercises, you will acquire a practical familiarity with the technology, empowering you to integrate AI tools into your practice confidently. *(1.5 CLE Hours)*

4:05 – 4:20pm **Break**
(Continued on next page)

4:20 – 5:20pm **Mediation EQ: Excellent Mediators Must Be Emotionally Intelligent**
Peter Reilly, Fort Worth, TX

This session will focus on Mediation EQ—meaning how to understand, empathize with, secure the trust of, and collaborate effectively with other people in the context of mediation. Participants will: Learn to identify the "five domains" of Emotional Intelligence ("EQ"), Learn the seven rules of Mediation EQ and Learn how to employ high EQ mindsets and attitudes. *(1.0 CLE hour)*

5:20pm **Closing Remarks and Adjourn to Reception**
Lisbeth Bulmash, AAM President-Elect, Dallas, TX

5:30 – 6:30pm **Cocktail Reception**
Enjoy time networking with fellow attendees. Spouses are welcome to join us with prepaid registration.

Saturday, April 27, 2024

Bring your folder and nametag and please sign the attendance sheet for our records.

8:00am **Continental breakfast provided for conference attendees**
Steer A/Steer B Ballroom, 3rd floor

8:30 – 9:00am **AAM Annual Meeting and Election of Directors**

MEMBER PARTICIPATION IS CRUCIAL. We will be electing two new Board members and welcoming in our new President-Elect. **All are invited to attend.**
(No CLE Credit)

9:00 – 10:00 am **Session 3: How Our Fast-Thinking Stories Blind Us and Bind Us**
Sidney Kanazawa, Los Angeles, CA

As mediators, we often encounter parties with vastly different perspectives. How do we reconcile these conflicting viewpoints? Must we find common ground, force compromise, or shape a solution? What about firmly held beliefs and seemingly irreconcilable differences? In this session, we'll explore the power of storytelling and how it shapes our perceptions. From the stories we tell ourselves to small-talk in mediation, narratives play a crucial role in finding common ground. Discover why understanding each participant's story is key to reaching mutual agreement. Learn how curiosity, humility, and respect facilitate collaboration and resolution, and how a single word can guide us towards resolving disputes. *(1.0 CLE Hours, including ethics and bias)* *(Continued on next page)*

Agenda Continued

10:00-10:15 am   Break - CLE Sign Up sheets will be available.

Please sign the appropriate state CLE sheet(s) for credit. We will need your bar number for our records. Please sign on each state sheet in which you wish to receive credit.

Certificates of Attendance will be available at the end of the day.

10:15 – 11:30 am   Session 4: Closing the Deal: Settlement Terms After the "Agreement in Principle"
Gary Fowler, Dallas, TX
Cecilia Morgan, Dallas, TX

Join Gary Fowler and Cecilia Morgan as they delve into the crucial phase of closing the deal post "Agreement in Principle." In this session, they'll shed light on recent legal developments often overlooked during mediation or settlement documentation. From understanding potentially prohibited terms due to recent rulings by regulatory bodies like the National Labor Relations Board and the Equal Employment Opportunity Commission, to embracing good mediation practices for smoother resolutions, Gary and Cecilia will provide invaluable insights. Moreover, they'll explore the impact of AI on settlement documentation, highlighting both its advantages and potential pitfalls. Whether you're a pro se party or a seasoned attorney, understanding how AI intersects with settlement drafting is essential for crafting effective and enforceable agreements. Don't miss this opportunity to enhance your negotiation skills and navigate settlement terms with confidence. *(1.25 CLE Hours)*

11:30 – 12:00   The Who/What/How of Effective Content Marketing Using AI
Susan Guthrie, Chicago, IL

Join this session to learn how to revolutionize your marketing strategies with AI.
(No CLE Credit Offered, Attendance Optional)

12:00 pm   Closing Remarks and Adjourn
Lisbeth Bulmash, AAM President, Dallas, TX