

# Association of Attorney-Mediators Presents its Advanced Attorney-Mediator Training & Fall CLE Seminar

#### "Learning from the Past, Focusing on the Future"

Originally Presented on November 4, 2022

#### **Recorded Sessions Available for Viewing:**

Session 1: How a 34 year 70-year-old mediator embraced virtual mediation and began to rethink everything he thought he knew about mediation.

Eric Galton, Austin, TX

Mr. Galton will identify the 21 true benefits of virtual mediation and will share the surprising revelations that have occurred in cyberspace. He will explain how moving online has changed his thinking about the structural aspects of the process and the overarching future of mediation. (1.0 hour)

#### Session 2: Implicit bias in mediation: A panel discussion.

Priscilla Chan, WA Afsana Gibson-Chowdhury, Toronto, CA Andréa Morrison, Montreal QC, CA

As mediators, we must be aware of bias. We continue to move the conversation beyond explicit bias to explore implicit biases that can arise during mediation. The panel, facilitated by Ms. Chan, will discuss implicit biases that have arisen in their practice areas and how they each addressed the implications on the mediation process. (1.25 hours, including elimination of bias)

#### Session 3: Developments in Mediating Harassment and Gender Discrimination Cases

Gary Fowler, Dallas, TX Cecilia H. Morgan, Dallas, TX

The U.S. Congress and the Texas legislature recently expanded remedies to employees alleging sexual harassment. Importantly, individuals are now directly liable under the Texas statute. Mediation offers the opportunity to resolve these sensitive cases in an appropriate environment for early resolution, particularly when the parties and mediator use videoconferencing or hybrid approaches in resolution. (1.00 hour)

#### **Optional Lunchtime Session: Mediating For Good**

Michael Zuckerman, Chicago, IL

You've taken the basic mediation skills course. You are passionate about mediation. But how can you build or expand your practice? Although a solo practitioner lawyer may do well by hanging up their shingle, it is a bit more difficult for an aspiring (or even experienced!) mediator. This session offers a window into the world of volunteering as a mediator to supplement or build your practice. Opportunities to mediate as a volunteer are expanding, as courts and non-profit organizations embrace the concept. Volunteering is extremely beneficial to the mediator—practical skill building, experience (particularly important for the new mediator), professional satisfaction, and of course a foundation to build a practice as a confident mediator. It is also a way to do good in the community and expand access to justice. The presenter, who will share his story, is a full-time mediator who has mediated more than 250 cases in the last year, many on a volunteer basis. (No CLE credit offered; attendance is optional)

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### Session 4: The Lasso Effect: Channeling Your Inner Coach in Mediation

Sharon Corsentino, Allen, TX

A light-hearted look at incorporating patience, leadership, optimism, and perseverance into your mediation practice by applying the philosophies and insights of Ted Lasso. Successful mediations take creativity, optimism, and loads of patience. This presentation evaluates various ways of managing the mediation process in an ethical and effective manner. (1.0 *hour*)

## Session 5: What You NEED to Know About Medicare, Medicaid, MAP, Part D Liens, and Double Damages Liability to Protect You and Your Client

Stuart Suskin, Gainesville, FL

Medicare, Medicaid, MAP and Part D liens are frequently ignored by attorneys and mediators when discussing an overall settlement of a Workers' Comp or Personal Injury action. Pre-planning is absolutely critical to protect both the parties, as well as the attorneys and the carriers from personal responsibility for these liens, which might end up in federal court in a claim for double damages. This program will explore steps recommended to protect you and your clients against getting an angry call from your claimant/plaintiff, or carrier client two years after your case is close wondering why you didn't protect them from a lien demand they received two years after the settlement.

(1.0 hour)

#### Session 6: Mediators in Negotiation: Applying Ethical Rules in Dealmaking

Phyllis W. Cheng, Los Angeles, CA Robert L. Friedenberg, San Diego, CA Leonard S. Levy, Los Angeles, CA

How do impartiality, confidentiality, and self-determination really work under the Model Standards of Conduct for Mediators? Are these bright-line rules in mediation? Join three experienced mediators in an interactive presentation, using real-life examples and active audience participation, to explore the nuances of applying these ethical standards in negotiations. (1.25 hours, including ethics)